Cannabis Regulatory Agency

Presentation to the House Regulatory Reform Committee

Brian Hanna Executive Director

March 7, 2023



Statutes

Michigan Medical Marihuana Act (MMMA)

- Initiated Law 1 of 2008 (Requires % vote of the legislature to amend)
- Established the patient / caregiver registry card program

Medical Marihuana Facilities Licensing Act (MMFLA)

- Public Act 281 of 2016
- Established the commercial medical marijuana market

Michigan Regulation and Taxation of Marihuana Act (MRTMA)

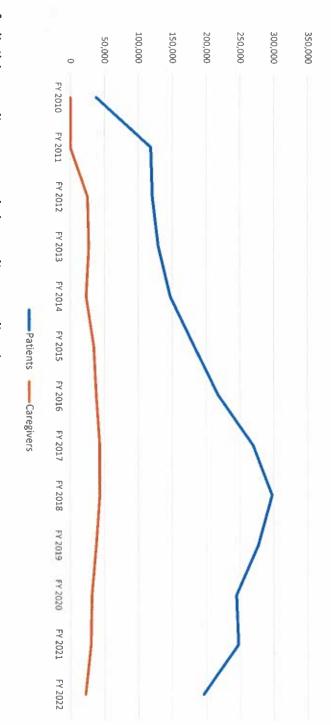
- Initiated Law 1 of 2018 (Requires ¾ vote of the legislature to amend)
- Legalized marijuana possession and use for adults 21 and over
- Established the commercial adult-use marijuana market

Industrial Hemp Research and Development Act

- Public Act 547 of 2014
- Regulates the processing of industrial hemp products



Registered Patients and Caregivers



83% of eligible applicants used the online application process



Commercial Marijuana Licensing

Adult-Use

	Received	Issued	Denied	Active
STEP 1 Prequalification	2,392	2,301	80	
STEP 1 Social Equity Prequalification	575	536	1	
STEP 2 License Applications	2,580	1,966	œ	
STEP 2 Social Equity License Applications	230	184	1	
Grower A	35	12	0	7
Grower B	144	111	0	94
Grower C	1033	797	0	737
Excess Grower	258	164	0	133
Processor	302	217	0	209
Retailer	820	693	9	633
Class A Microbusiness	2	2	0	2
Microbusiness	18	15	0	12
Secure Transporter	38	35	0	23
Safety Compliance Facility	34	27	0	23
Designated Consumption Establishment	4	2	0	2
Educational Research License	0	0	0	0
Event Organizer	69	53	0	46
Temporary Event	53	22	0	0
Total				1921

As of 1/31/23

Medical

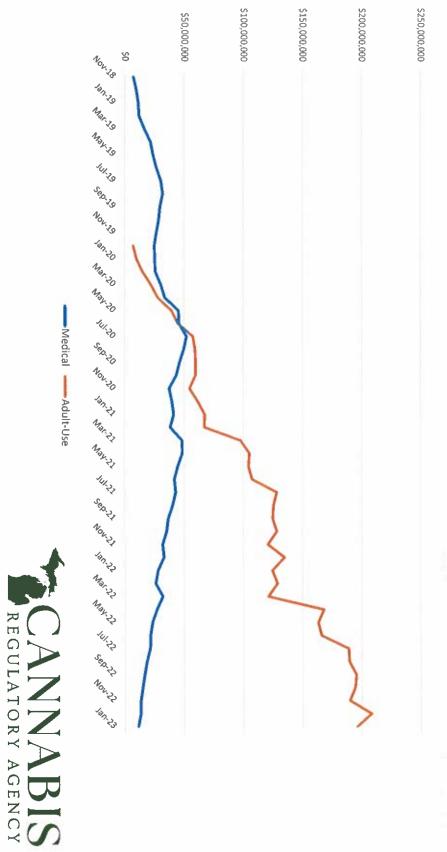
	Received	Issued	Denied	Active
STEP 1 Prequalifications	3,209	2,823	169	
STEP 2 License Applications	2,678	1,833	38	
Grower A	220	128	2	68
Grower B	40	24	0	19
Grower C	1,230	846	2	596
Processor	291	170	4	143
Provisioning Center	794	595	29	378
Secure Transporter	67	42	0	23
Safety Compliance Facility	36	28	1	23
Total				1250

As of 1/31/23

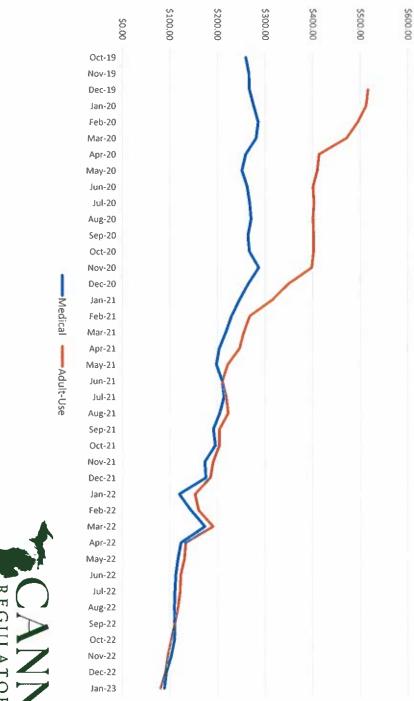
Municipalities opted in under the MMFLA: 169
Municipalities opted in under the MRTMA: 129
Municipalities opted out under the MRTMA: 1,378



Retail Sales



Retail Prices



Flower, Per ounce



Tax Revenue

 Until 2022, \$20 million/year for research into FY 22 the efficacy of marijuana in treating veterans. 		Adult-use sales are subject to a 10% excise tax, FY 20 distributed in order:	state sales tax. FY 19	Medical and adult-use sales are subject to the 6%
FY 22 \$139,588,211	FY 21 \$102,924,928	\$48,594,716	\$13,300,636	<u>Sales Tax</u>
\$185,698,104 \$325,286,315	\$121,854,248	\$34,176,023	\$1,726,405	Excise Tax
\$325,286,315	\$121,854,248 \$224,779,176	\$82,770,739	\$15,027,041	Total

3. The remainder as follows:

35% to the Michigan Transportation Fund

35% to the School Aid Fund

15% to counties with retail stores

15% to municipalities with retail stores



Agency Highlights

Stakeholder engagement

- Regular meetings with industry associations and consumer advocates
- Scientific Advisory Workgroup
- Diversity, Equity, and Inclusion Workgroup
- Municipality summits
- Cannabis Regulators Association (CANNRA)

Enforcement

- Crack down on illicit activities within the regulated market
- Prioritize investigations into violations jeopardizing health and safety

Legislative efforts

- Allow for tribal commercial operations
- Modernize regulation of industrial hemp processing

Administrative rules

- Combining multiple rule sets into one
- Opening the marijuana rule set for rulemaking



FY 2024 Executive Budget Recommendation

Create a state-run reference laboratory

- Enhance investigative capabilities by enabling the CRA to independently test marijuana products during an investigation.
- Increase confidence in the testing industry by performing audits of state licensed safety compliance facilities.
- Assist in industry standardization by developing and optimizing testing methods.
- Total Cost: \$4.4 million (\$2.8 million in one-time funding, \$1.6 million ongoing)

CRA Operations

\$28 million and 173 FTEs to implement and enforce the statutes regulating the Michigan industrial hemp processing. medical marijuana program, the commercial adult-use and medical marijuana industries, and



stimulates business growth while preserving safe as the national model for a regulatory program that consumer access to cannabis. The Cannabis Regulatory Agency will establish Michigan

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