# **EQUIFAX**°

The Equifax difference is simple yet powerful: smarter insights for smarter action

At Equifax, we believe knowledge drives progress. As a global data, analytics, and technology company, we play an essential role in the global economy by helping employers, employees, financial institutions, and government agencies make critical decisions with greater confidence.

Our unique blend of differentiated data, analytics, and technology drives insights that power decisions to move people forward. It's this difference that allows businesses to provide a seamless and positive experience for people when they face some of life's pivotal moments: applying for a new job or mortgage, financing an education, or buying a car.

Equifax today is undergoing a significant transformation across every aspect of our company. We're implementing new technologies that help customers solve complex business challenges faster than ever. We're working to become the most consumer-friendly credit reporting agency by improving the consumer experience at every touchpoint. And, we're committed to becoming an industry leader in data security by embedding it into everything we do -- so it's baked in, not bolted on.

# FINANCIAL PERFORMANCE REVENUE '19 \$3,50B '18 \$3,41B '17 \$3,36B '16 \$3,14B

REVENUE BY GEOGRAPHY (2019)

73% 9% 8% 5% 5%

UNITED UNITED KINGDOM CANADA AUSTRALIA OTHER

# **GLOBAL IMPACT**

Over the course of a single year, we helped:

### 14 Million

PEOPLE IN LATIN AMÉRICA GAIN ACCESS TO CREDIT

### 8.7 Million

PEOPLE IN THE U.S. SECURE A LOAN FOR THEIR EDUCATION

## 850 Thousand

PEOPLE IN THE U.K. PURCHASE A NEW HOME

### **18 Thousand**

SMALL, MEDIUM, AND LARGE BUSINESSES MAKE CRITICAL DECISIONS WITH GREATER CONFIDENCE



WHO WE ARE



**MORTGAGE** 





YEAR BRAND HERITAGE

**SERVING KEY INDUSTRIES** 

\$3.5M PHILANTHROPIC GIVING

	AUTOMOTIVE		BANKING
	COMMERCIAL	(g) A	COMMUNICATIONS
<u></u>	DIGITAL		ENERGY
A	GOVERNMENT	(1)	LENDING

### EXAMPLES OF WHAT WE DO ----

**RETAIL** 

We're an early leader in using Explainable Artificial Intelligence to provide a more tailored credit score to each individual consumer. This patented technology also helps lenders approve credit without taking on additional risk.

Our enterprise leverages alternative data from sources like utility and cell phone payment history. This information creates a more complete picture of a person's financial profile and enables greater financial opportunity.

We provide real-time insights to thousands of businesses of all sizes so they can better understand their market, their customers, and their competitive position.

**75% of the Fortune 500 partners with us** -- along with thousands of other businesses -- allowing our team to quickly verify millions of identities, employment records, and income data.

The public and private sector rely on us to help reduce losses from fraudulent applications, minimize bad debt exposure, and identify potential insider threats.